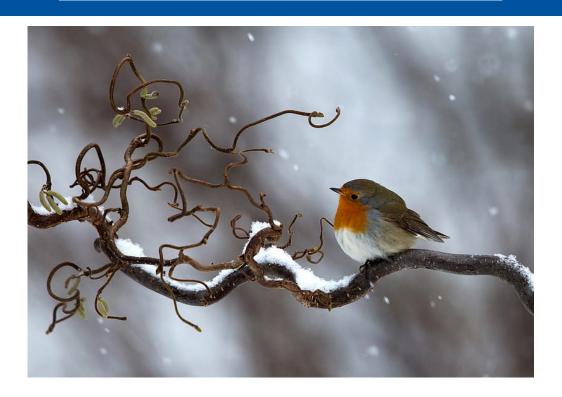
# Winter 2023 NABCEP News



### NABCEP 2023 CE Conference EARLY BIRD ENDS NEXT WEEK



LAST CHANCE TO SAVE BIG

The early bird special pricing for NABCEP's upcoming 2023 CE



### Conference is ending on January 31! Don't miss out on on the opportunity to SAVE \$150!

### **Click here to REGISTER NOW!**

Join us as we head to **St. Charles, MO** from **March 27-30, 2023**! The registration numbers we are seeing are even bigger than this time last year, so be sure to reserve your spot!

Register for the 2023 CE Conference

FOMO? See what others enjoyed at our 2022 Conference by viewing the video below!



Win Prizes - Visit Our Sponsor Booths!



#### **ATTENTION ATTENDEES!**

Do you like to **WIN** great **PRIZES**? Visit our Sponsors exhibit booths and get your game card "Stamped". Once your card is stamped full, place it in the jar at the NABCEP registration desk for a drawing on Wednesday evening. It's that simple!

**NOTE:** Exhibitors and staff are exempt from participating

The list of sponsors participating in the game are as follows:

- 1. Bay Wa r.e.
- 2. Rolls Battery Engineering
- 3. APsystems
- 4. Sungrow
- 5. Scanifly
- 6. Enphase
- 7. Hoymiles
- 8. SEI (Solar Energy International)
- 9. Intersolar
- 10. REC GROUP
- 11. IronRidge

More to come!

# Additional Opportunities for Monday <u>Afternoon</u>

Choose from 3 amazing opportunities on Monday, March 27<sup>th</sup> from 12:30PM to 2:30PM



## Pre-Conference Opportunities: Self-Defense Class or Technical Training Sessions

Scanifly and Roof Tech will be offering live demo's!

#### Self-Defense Class, Sponsored by Wesco

In the Krav Maga Self Defense workshop, we will learn the ultimate form of self-defense. Learning self-defense is something women of all ages should consider. Through Krav Maga Self Defense classes, you master the art of self-defense and feel confident to walk with peace of mind. Wear comfortable clothes and come prepared for physical activity. **No CEU's** 

## Revolutionizing the Solar Workflow with Drone Technology, Presented by <u>Scanifly</u>

Want to explore the latest technology transforming site evaluations and system designs? Get hands-on experience flying drones and creating full PV layouts in an automatically-rendered photorealistic 3D environment. Attendees can expect to learn different drone types, settings and flight techniques, as well as receive an overview on production simulation, shade analysis, irradiance maps, fire setbacks, CAD and more. No prior experience required; BYOD (bring your own drone) if you have one! **Earn 2.0 CEU's** 

## Quality, Speed, AlphaSeal™: Live Demo of Rail-less PV Mounting! Presented by Roof Tech

In 2018, Roof Tech Inc. started an idea for their famous RT-APEX roadshows. They are bringing it to NABCEP 2023 to perform a live demo, providing the opportunity to experience a quick guide to railless installation. The live demo will be instructed by Kenneth Clem, Senior Southwest Manager, followed by two team members installing a small four-panel system. Ask questions, and learn from the experts how to install top-down rail-less mounts with the ease of use of AlphaSeal<sup>™</sup>! Earn 2.0 CEU's

### **New NABCEP Certification Handbook**

We have made several changes to our Certification Handbook! Please download via the button below. All Board Certification applicants should read the NABCEP Certification Handbook before starting an application.

Download NEW Certification Handbook

# NATC Updates - Alternative Pathway For ARTPs

NABCEP's Board of Directors recently approved 2 changes to the NABCEP Accredited Training Company (NATC) Program.

The first change is to expand the reach of NATCs from the Associate Program to include Board Certifications. Due to the success of the first year of the Program, NATC-approved companies, are now automatically eligible to register courses applicable to all NABCEP Credentials.

Manufacturers, Installation Companies and other organizations who invest in quality training and education that align to NABCEP's Credentials, may apply to become a NABCEP-Accredited Training Company. Becoming NATC approved, is the first step for non-accredited trainers to register as a NABCEP Associate Training Provider (ARTP) and/or Registered Training Provider (RTP) offering credits that can be used to qualify for advanced level Board Certifications.

The second change concerns the documentation required to confirm financial viability. Applicants will now attest to the sufficiency of their resources to support the quality training they are accrediting. No financial statements need to be uploaded.

A new NATC Handbook (version 4.3) and Application link will be available on NABCEP's website under <a href="Education & Training">Education & Training</a> by February.

# BayWa r.e. Solar Systems, LLC - 2023 CE Conference Platinum Sponsor



We're proud to be the



of the NABCEP 2023 CE Conference



Featuring KEYNOTE SPEAKER: Jodi White, CEO of BayWa r.e.

#### Join Us at the Conference

Learning Sessions with the BayWa r.e. Team

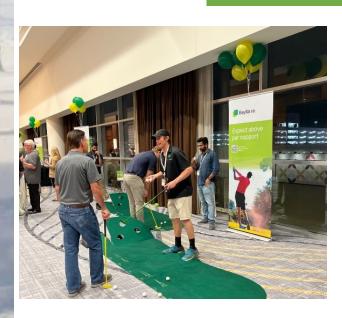
Developing Company Resilience: Weathering Industry Storms to Build Business Success with Tiernay Marsh & Preston Booker

There's More to Building Your Business: Tools for Defining Organizational Development with David Dunlap & Tiernay Marsh

Roundtable Discussion: Residential Solar Sales: How to Take Your Solar Business to the Next Level

with Ricardo Queijo & Emmett Miranker (from Bodhi)

#### A Night of Fun and Games



# Join Us at the Welcome Reception

Hosted by BayWa r.e.

Drinks, Games, and Great People! Monday, March 27, 7 - 9PM

BayWa r.e. Solar Systems, LLC supports residential and commercial solar installers to grow their businesses. As a premier distribution partner in the United States, they not only deliver quality solar + storage components, but they also help your company thrive by offering guidance in forecasting and business planning, financial management, sales and marketing, and technical product knowledge. BayWa r.e.'s experts are based all over the United States, making them specialists in your regions' solar market. And they recently acquired 10 new warehouse locations that make their services even more convenient for your procurement needs. Get to know our team here. Check out our industry-leading webstore <a href="here">here</a>. Read our business advice articles, stream our Solar Tech Talk videos, and listen to our Solar r.e.view podcasts here. Sign up for BayWa r.e. updates here. Learn More from BayWa r.e. Recent articles to help you build your business: <u>Culture Chronicle: How We Have Embraced Moral Courage</u> Solar Tech Talk E16: Solar Module Efficiency & Supply with JA Solar Solar Tech Talk E15: All About Storage with Duracell Power Center Solar Policy Review: Look back on 2022 legislation and prepare for 2023 Solar Module Shipping: How Solar Installers Can Enhance Sustainability on Job Sites **Aurora Solar** 



## Sunrise Demo Day Is Here!

Join Aurora Solar for 7+ incredible sessions at Sunrise Demo Day on March 2nd. At this half-day virtual event, you'll discover the most accurate, profitable way to deliver every stage of a solar project.

Sunrise has something for everyone:

- Residential
- Commercial
- Sales
- Design
- Operations
- And more!

Be the first to see game-changing solar tech before anyone else at Sunrise 2023! Registration is free!

Save My Spot

### **Enphase O&M Marketplace**



We are excited to share that 365 Pronto is now the **Enphase O&M** 

**Marketplace**. In December of 2021, 365 Pronto was acquired by Enphase. This rebranding will allow us to harness the power of Enphase while continuing to support all brands of equipment (solar PV, EV chargers, battery storage).

Our team will continue to streamline logistics, support all current and future customers, and help you as our existing and new providers maximize your business—all while providing a unified Enphase brand across the board.

There is an immediate need for your company's skills and expertise in the EV charging, solar, and battery storage markets. Make this opportunity yours and become eligible for Enphase O&M Marketplace work orders that feature an exact price, a known location, and a clear scope of work.

It is as simple as getting a push notification on your phone for a new job. When you complete a job, you get paid in 7 to 10 days.

Onboard in 10 minutes to become eligible for Enphase O&M Marketplace work orders today.

Click to find out more

# Thank you to our 2023 CE Conference Sponsors

# 2023 CE Conference Sponsors

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#### **EMERALD SPONSOR**





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#### SILVER SPONSOR









#### **BRONZE SPONSOR**







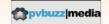








#### MEDIA SPONSOR







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### **About NABCEP**

Founded in 2002 as a nonprofit 501(c)(6), NABCEP delivers value for thousands of Board Certified Professionals, Associate credential holders, and renewable energy consumers & stakeholders. NABCEP's mission is "to support, and work with, the renewable energy and energy efficiency industries, professionals, and

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