

# Fall 2022 NABCEP News



**NABCEP 2023 CE Conference**  
**REGISTER NOW**



**NABCEP is pleased to announce that all Sponsor, Exhibitor and Technical Training Sessions for our upcoming 2023 CE Conference are completely**



# SOLD OUT!

This should give you an idea of the high-demand we are anticipating. If you are planning on attending, be sure to register early so you don't miss out! [Click here to REGISTER NOW!](#)

**SAVE \$150** with the early bird special pricing.

Join us as we head to **St. Charles, MO** from **March 27-30, 2023!** Registration is **NOW OPEN**, so be sure to reserve your spot!

[Register for the 2023 CE Conference](#)

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FOMO? See what others enjoyed at our 2022 Conference by viewing the video below!



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**[Les Nelson Scholarship Winner & Applications for 2023](#)**

NABCEP is currently taking submissions for the 2023 [Les Nelson Scholarship](#)



[Fund for Volunteers](#). The award is a tribute to Mr. Les Nelson, who was not only NABCEP's original Treasurer Board Member, but also a passionate advocate of the renewable energy industry. The scholarship focuses on helping individuals with volunteer experience enter or expand their role in the solar PV or Solar Heating industries through credentialing, Board Certification, and continuing education.

To apply for the Les Nelson Scholarship Fund for Volunteers, you are required to download and complete the [Les Nelson Scholarship Application](#). When ready, email the completed form to Shawn O'Brien [sobrien@nabcep.org](mailto:sobrien@nabcep.org).

**Applications for the 2023 Scholarship must be submitted by Friday, October 14, 2022.**

Scholarship recipients will receive:

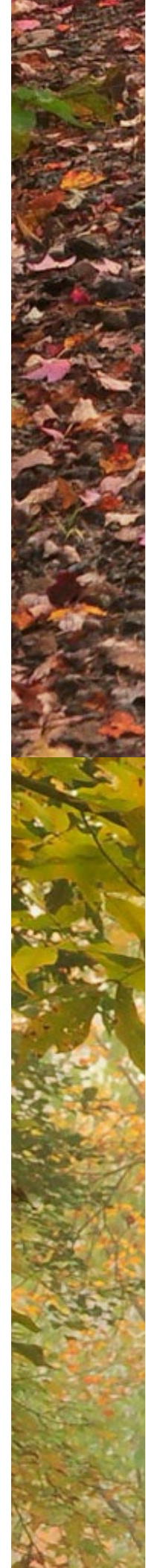
- NABCEP exam fees will be covered for the Associate or Board Certification exam of their choosing
- One (1) admission to an annual NABCEP CE Conference
- Travel costs to the NABCEP CE Conference (up to \$800)
- One (1) free on-line course provided by Solar Energy International (SEI)

Scholarship recipients will have two (2) years from the date of receiving the scholarship to earn their NABCEP Associate or NABCEP Board Certification, and attend the NABCEP CE Conference.

Scholarship applicants are required to:

- Have a proven track record of volunteerism along with letters of recommendation
- Demonstrate financial need
- Show a commitment to the solar PV and/or solar heating industries
- Exhibit leadership skills

If you would like to make a donation to the Les Nelson Scholarship fund, you may do so right from our website! [CLICK HERE](#) to make a donation!







## Walt Ratterman Award

Each year at our annual Continuing Education Conference, NABCEP pays tribute to the life and spirit of Walt Ratterman with the “Walt Ratterman Award.” Recipients of this award have done outstanding work over the past year to promote an increased quality of life through creative renewable energy projects. If you know someone who meets the criteria below, please nominate them today to be considered for this prestigious award!

The annual Walt Ratterman Award was created to recognize and honor Walt Ratterman, one of NABCEP’s first Board Certified Professionals, who was killed while working in Haiti when a devastating earthquake struck. Walt’s astonishing renewable energy work among some of the worlds most needy was truly inspirational. Walt channeled his efforts into the non-profit company he co-founded, Sun Energy Power International. The company’s mission was “to promote an increased quality of life in remote, rural regions of the world through the use of renewable energy.” By developing this award, we hope that Walt’s legacy will continue to inspire other renewable energy installers to follow his formidable lead.

The Award will be presented during the 2023 NABCEP Continuing Education Conference held in St. Charles, MO from March 27 – 30, 2023 and NABCEP will donate \$500 to the charity of the winner’s choice.

Nominations should include details of the individual nominated, their projects, and the nominator’s reasons for the nomination. Nominations can be submitted through the [Award Nomination Form](#) or they can be emailed to Sue McKeen, Business Manager at [smckeen@nabcep.org](mailto:smckeen@nabcep.org). **Nominations for the award will be accepted until January 5, 2023.**

[Click here for Nomination Form](#)



## **Renewable Energy ED - Training for Success!**

### **Check out Renewable Energy ED - Our new Learning Management System (LMS)!**

NABCEP is pleased to announce that we have officially launched our **new LMS platform**! As a reminder, with this new LMS platform, companies will be able to host the following: Training Sessions, Online Courses, Videos, Documents, Examinations, and several other items as well.

Please submit all application requests to NABCEP Project Manager, Eric Filante, at [efilante@nabcep.org](mailto:efilante@nabcep.org). This contest is for NABCEP ARTPs and RTPs only.

### **LMS GENERAL INFORMATION**

These are just a few details about the new LMS platform:

- The cost for a license to host a page is \$2,500 (annually).
- Design your very own home page with your company logo and/or welcome video.



- Upload any amount of company brochures, documents, and resources for all to see.
- Drop in pre-recorded technical training sessions (no limits to the number of courses hosted!).
- You keep 93% of the profits you earn from your courses!
- You can allow users to take a "sample" course or only host ones that earn NABCEP CEUS.
- For more information, please contact NABCEP Project Manager, Eric Filante, at [efilante@nabcep.org](mailto:efilante@nabcep.org)

## **BayWa r.e. Solar Systems, LLC**



**BayWa r.e.**  
r.e.think energy

**Your Source for  
Solar Panels**

Top-tier brands

Market best pricing

Reliable supply

Easy forecasting



**We cultivate strong partnerships with manufacturers,**

so you have a dependable supply of solar and storage components.

[See Our Panel Inventory](#)

### **Learn From BayWa r.e.**

Recent articles on the solar components to build your business:

[Clean PV Mounting for Solar Installers: Featuring AlphaSeal™ from Roof Tech](#)

[Pivotal Moments in the Solar Industry: Inflation Reduction Act and PVpallet](#)

[Give your Homeowners the Power: A Webinar from Duracell Power Center](#)

[Reinventing Solar Business Offerings with the First Smart Electric Panel: A Webinar](#)

### **About BayWa r.e.**

**[BayWa r.e. Solar Systems, LLC](#)** supports residential and commercial solar installers to grow their businesses. As a premier distribution partner in the United States, they not only deliver quality solar + storage components, but they also help your company thrive by offering guidance in forecasting and business planning, financial management, sales and marketing, and technical product knowledge.

BayWa r.e.'s experts are based all over the United States, making them specialists in your regions' solar market. And they recently acquired 10 new warehouse locations that make their services even more convenient for your procurement needs.

Get to know our team [here](#).

Read our business advice articles, stream our Solar Tech Talk videos, and listen to our Solar r.e.view podcasts [here](#).

Learn about our Split Pay financing program [here](#).

Check out our industry-leading webstore [here](#).



## PREPARE FOR GROWTH IN 2023

WITH FRESH COURSES & WEBINARS FROM



**heatspring**

**Click each course below for registration page.**

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**HOW TO START YOUR REGISTERED  
APPRENTICESHIP PROGRAM - FREE**

Wednesday, November 2nd - 12-1pm EST

**COMPETING FOR SOLAR TALENT IN 2023 -  
FREE**

Wednesday, November 9th - 12-1pm EST

11/9

12/7

**HOW TO INVEST IN A SOLAR PROJECT: GET  
TAX BENEFITS AND DO GOOD - FREE**

Wednesday, December 7th - 12-1pm EST

**GETTING SOLAR FOR NON-PROFITS,  
GOVERNMENT, AND OTHER NON-TAXPAYERS -  
FREE**

Pre-recorded - Includes 1 NABCEP CEU



**LEVEL UP IN SOLAR SALES**

**SELLING & DEVELOPING COMMERCIAL-  
INDUSTRIAL SOLAR**

Taught by Tim Montague







THE PSYCHOLOGY OF SOLAR SALES - HOW  
TO WIN DEALS AND INFLUENCE THE  
FUTURE - COMING SOON!

Taught by Taylor Jackson



## Thank you to our 2023 CE Conference Sponsors

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## About NABCEP

Founded in 2002 as a nonprofit 501(c)(6), NABCEP delivers value for thousands of Board Certified Professionals, Associate credential holders, and renewable energy consumers & stakeholders. NABCEP's mission is "to support, and work with, the renewable energy and energy efficiency industries, professionals, and stakeholders to develop and implement quality credentialing and certification programs for practitioners."

### Email us:

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