

Summer 2022 NABCEP News



LMS Naming Contest & General Information



Help us name our new Learning Management System (LMS)! Winner receives one (1) free year license to use for their company!

NABCEP is pleased to announce that we have officially launched our [new LMS platform](#)! As a reminder, with this new

LMS platform, companies will be able to host the following:
Training Sessions, Online Courses, Videos, Documents,
Examinations, and several other items as well.

Please submit all name ideas to NABCEP Project Manager, Eric Filante, at efilante@nabcep.org. This contest is for NABCEP ARTPs and RTPs only.

LMS GENERAL INFORMATION

These are just a few details about the new LMS platform:

- The cost for a license to host a page is \$2,500 (annually). However, the ARTP/RTP that wins this contest will have a **FREE license to use for a full year!**
- You keep 100% of the profits you earn from your courses!
- Host all types of courses (e.g. Training Sessions, Online Courses, etc.). You can allow users to take a "sample" course or only host ones that earn NABCEP CEUS.
- For more information, please contact NABCEP Project Manager, Eric Filante, at efilante@nabcep.org

Video From The 2022 NABCEP CE Conference

NABCEP celebrated our 20th anniversary as an organization this year by treating our Certificants, Associate Credential-holders and industry pros to a fantastic week of renewable energy education and fun. The **SOLD OUT** conference, held in March in Phoenix, AZ, smashed a previous NABCEP record with a whopping 720+ attendees. Also in attendance were over 85 exhibitors and over 50 presenters.

Stay tuned: we will soon be making announcements regarding our next CE Conference in St. Charles, MO.

Date: March 27-30, 2023

Location: St. Charles Convention Center

See below for a fantastic promo video from the 2022 CE Conference
(courtesy of Creative Contacts)



Les Nelson Scholarship Winner & Applications for 2023

NABCEP is currently taking submissions for the 2023 [Les Nelson Scholarship Fund for Volunteers](#). The award is a tribute to Mr. Les Nelson, who was not only NABCEP's original Treasurer Board Member, but also a passionate advocate of the renewable energy industry. The scholarship focuses on helping individuals with volunteer experience enter or expand their role in the solar PV or Solar Heating industries through credentialing, Board Certification, and continuing education.

To apply for the Les Nelson Scholarship Fund for Volunteers, you are required to download and complete the [Les Nelson Scholarship Application](#). When ready, email the completed form to Shawn O'Brien sobrien@nabcep.org.

Applications for the 2023 Scholarship must be submitted by Friday, October 14, 2022.

Scholarship recipients will receive:

- NABCEP exam fees will be covered for the Associate or Board Certification exam of their choosing
- One (1) admission to an annual NABCEP CE Conference
- Travel costs to the NABCEP CE Conference (up to \$800)
- One (1) free on-line course provided by Solar Energy International (SEI)

Scholarship recipients will have two (2) years from the date of receiving the

scholarship to earn their NABCEP Associate or NABCEP Board Certification, and attend the NABCEP CE Conference.

Scholarship applicants are required to:

- Have a proven track record of volunteerism along with letters of recommendation
- Demonstrate financial need
- Show a commitment to the solar PV and/or solar heating industries
- Exhibit leadership skills

If you would like to make a donation to the Les Nelson Scholarship fund, you may do so right from our website! [CLICK HERE](#) to make a donation!

New Alternative Pathway For Associate Registered Training Providers

The NABCEP Accredited Training Company (NATC) Program offers an opportunity to manufacturers, installation companies and other organizations who invest in quality training to participate in preparing candidates to take a NABCEP Associate Exam. (For a full description of the Associate Program, see the Associate Handbook at www.nabcep.org.) Becoming NATC approved, is the first step for non-accredited trainers to get registered as a NABCEP Associate Training Provider (ARTP). Once an application is approved, NATCs are able to apply to the ARTP Program.

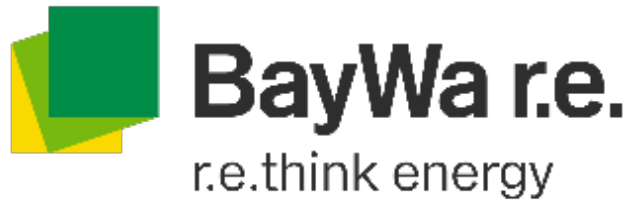
All NABCEP credentials and certifications require education credits earned from accredited training companies. An accrediting body is a professional program that oversees the administrative practices and quality of education of a university, college or other educational training company. Government oversight including apprenticeships and vocational schools are acceptable accrediting bodies. Training companies who are accredited as an educational training company may apply to register courses for any NABCEP Exam or Recertification/Renewal credit.

There are many benefits to becoming a NATC, including:

- Attract renewable energy professionals to your trainings
- Be eligible to confer credits for all NABCEP Associate Credentials
- Access the prestigious NABCEP Associate Provider Logo
- Listing and link to your website in NABCEP's online Course Catalog at <https://coursecatalog.nabcep.org/>
- Free event listings on the NABCEP Events Calendar
- Option to host trainings on NABCEP's Learning Management (LMS) Platform

For more information on the NATC Program or to receive an application, please contact Ursula Abrams at uabrams@nabcep.org.

BayWa r.e. Solar Systems, LLC



5 Ways Solar Installers Can Minimize Their Supply Chain Risk

Genuine Support from the Team at BayWa r.e. Solar Systems



The past few years in the solar industry have been challenging for installers seeking a steady supply of products to serve homeowners' demand. At [BayWa r.e.](#), their team of experts focus on building strategy to reduce supply chain risk. Ensuring reliable product procurement for solar installers is their job.

Tiernay Marsh is BayWa r.e.'s Strategic Account Manager who helps top solar companies build solid foundations for risk management. Here she shares how solar installers can reduce supply chain risk and manage



Tiernay Marsh, Strategic Account Manager for BayWa r.e.

forecasting during supply constraints to set the stage for successful growth, no matter the industry challenges.

[Read the Full Article](#)

About BayWa r.e.

[BayWa r.e. Solar Systems, LLC](#) supports residential and commercial solar installers to grow their businesses. As a premier distribution partner in the United States, they not only deliver quality solar + storage components, but they also help your company thrive by offering guidance in forecasting and business planning, financial management, sales and marketing, and technical product knowledge.

BayWa r.e.'s experts are based all over the United States, making them specialists in your regions' solar market. And they recently acquired 10 new warehouse locations that make their services even more convenient for your procurement needs.

Get to know our team [here](#).

Read our business advice articles, stream our Solar Tech Talk videos, and listen to our Solar r.e.view podcasts [here](#).

Learn about our Split Pay financing program [here](#).

Check out our industry-leading webstore [here](#).

FranklinWH Energy Storage Inc.

FRANKLINWH

Get A Free FHP System from FranklinWH After Your First Customer Installation!



FranklinWH recently created a rebate policy for our partners. Click here to participate:

[FranklinWH partner installers get a free FHP system after the first customer FHP system](#)

FranklinWH's support team is excited to help you increase your business with our homeowner resources. Don't hesitate to join us in the fast-growing solar and battery industries.

You can also catch our team at the **2022 SPI expo** held on **September 19-22** at the Anaheim Convention Center, Anaheim, California. We look forward to meeting you there!

About Franklin Home Power



About FranklinWH

As a NABCEP sponsor, FranklinWH is revolutionizing the whole-home energy user experience with the **Franklin Home Power (FHP) system**, with its aGate X intelligent whole-home power controller, and aPower X home battery providing 13.6 kWh storage to support whole-home household loads.

[Learn more about FranklinWH here](#)
[Know more about Franklin Home Power here](#)

365 Pronto

We are excited to share information about an easy way to get work for your qualified technicians through [365 Pronto](#), a NABCEP Preferred Partner.

There is an immediate need for your company's skills and expertise in the EV, solar, and battery storage markets and we want you to have the opportunity to make it yours. All 365 Pronto work orders feature an exact price, a known address location, and a clear scope of work.

It is as simple as getting a push notification on your phone for a new job. When you complete a job, 365 Pronto pays you in 7 to 10 days - no more Net30, no more gaps in your calendar.

Don't Let EV, PV, and Battery Install, Repair, or Service Work in Your Area Pass You By.



- Installation, service & repair of Level 2 EV chargers
- Solar panel installation & maintenance
- Battery installation

[I'm Ready to Get Started](#) 

Complete our easy, 10-minute [onboarding process](#) today and become a 365

Solar Reviews



SolarReviews is the exclusive lead and reviews partner of NABCEP. Built on mutual trust, SolarReviews and NABCEP offer homeowners the ability to choose a reputable installer with confidence.

"NABCEP partners with SolarReviews.com as both companies are committed to directing solar-interested consumers and business owners to reputable certified solar contractors. The relationship is built on trust."
-Shawn O'Brien, Executive Director, NABCEP

As a NABCEP member, you can register on SolarReviews to increase your customer reach and gain access to high quality leads.

[Register your company here](#)

- 30% of homeowners who buy solar in America visit a SolarReviews website before doing so.
- All solar leads are homeowner initiated and vetted by our qualifying team after they use our SolarReviews solar calculator.
- There is no cost to the homeowner to read or review a local contractor, nor to solar contractors looking to have a free profile listing.
- All 46,000+ reviews are audited to verify validity and must meet our Terms and Conditions prior to being posted.

Working with SolarReviews can help bring your business to the next level.

Thank you to our 2022 CE Conference Sponsors

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About NABCEP

Founded in 2002 as a nonprofit 501(c)(6), NABCEP delivers value for thousands of Board Certified Professionals, Associate credential holders, and renewable energy consumers & stakeholders. NABCEP's mission is "to support, and work with, the renewable energy and energy efficiency industries, professionals, and

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stakeholders to develop and implement quality credentialing and certification programs for practitioners.”

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