

Spring 2021 NABCEP News



COME CELEBRATE AND LEARN WITH US IN AUGUST !

The advanced-level content presented at the annual NABCEP CE Conference is geared toward PV industry professionals who have experience with PV installation, solar + storage, technical sales, design, O&M, or system inspection. This is the only industry event that allows NABCEP Board Certified Professionals to obtain as many as 21 hours of continuing education units needed to recertify.

PV Associates can obtain their full 12 hours of credits needed to renew.

10 Years Together

Learning Through Experience and Knowledge

Share the Experience "Refer a Friend"

By referring a friend your name will go into a drawing for a chance to win:

- Complimentary Conference Registration Pass
- Complimentary Recertification Application
- A \$100 Visa Gift Card

Early Bird Registration ends May 31, 2021

Register Now!

NABCEP®

10 Year CE
Conference
Celebration



In honor of NABCEP's 10 Year CE Conference celebration, attendees will be entered for a chance to win one of these 10 great prizes!

- **1 Grand Prize** - \$1,000 Visa Gift Card
- **9 Runner-Up Prizes** - \$100 Visa Gift Cards

You must be present to win! Drawings will be held during dinner receptions on both Tuesday and Wednesday evening.



heatspring



HeatSpring will be offering a PV Associate Training Session during

NABCEP's 2021 CE Conference.

Dates: August 9 -12, 2021

Location: Knoxville Convention Center

Instructor: Sean White

Cost: \$995 - Includes a NABCEP Conference Pass and much, much more.

To find out more about this great opportunity click [here](#).

Register Now for HeatSpring's PV Associate Training

Are you interested in sponsoring or exhibiting at the event? Please contact Sue McKeen for further information at smckeen@nabcep.org or 518-289-4859.

NABCEP Recertification Extension Notice

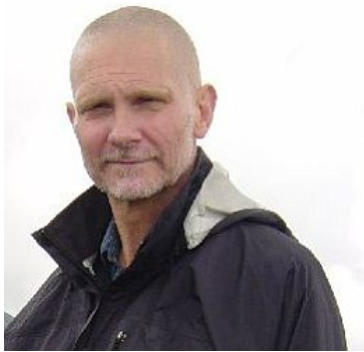
NABCEP will be offering an extension on Board Certified recertifications and Associate renewals due to the postponement of the 2021 NABCEP CE Conference which will be held on August 9-12, 2021. NABCEP Board Certified Professionals and Associates who are due for recertification or renewal on or **before** September 1, 2021 may request a NABCEP CEU Extension and have their expiration dates extended to October 1, 2021 to be able to meet their continuing education and experience requirements.

If your Board Certification or Associate credential is expiring between March 1, 2021 and September 1, 2021, NABCEP will **waive any late fees**. If you are charged, NABCEP will refund the late fee.

NABCEP is currently working on the procedures for the NABCEP CEU Extension Request. This will take place on our new certification management platform which we expect to go live toward the latter part of May 2021. When we have everything ready, we will send out instructions on how to complete the NABCEP CEU Extension Request Form in your myNABCEP account.

If you have any questions or concerns regarding this extension, please contact Sue McKeen at 518-289-4859 or smckeen@nabcep.org

Call for Nominations - Walt Ratterman Award



The Walt Ratterman Award for Creative Community Energy will be presented to the NABCEP Board Certified Professional who does the most creative public service-oriented renewable energy project of the year. The Award will be presented during the 2021 NABCEP Continuing Education Conference held in Knoxville, TN from August 9-12, 2021 and NABCEP will donate \$500 to the charity of the winner's choice. Installations can be

domestic or offshore and the award recipient can be paid for his or her work, but the project must be performed at no charge for a charitable organization. Considerations such as legacy, local labor and material content, on-the-job-training and project sustainability will help guide the award committee. To nominate someone for this prestigious award, please click the link below:

[Walt Ratterman Nomination Form](#)

ENERGYSAGE'S Solar Installer Survey 2020 Results

ENERGYSAGE'S Solar Installer Survey **2020 RESULTS**

energysage 

NABCEP
Raising Standards. Promoting Confidence.



Get your copy of the 2020 Solar Installer Survey report

Once again, NABCEP has partnered with EnergySage, an online marketplace for quoting solar and storage customers in the US, to field the annual [Solar Installer Survey](#). Now in its sixth year, the report captures key observations about the US solar industry through the eyes of installers. Over 650 residential and commercial installers across the country participated in this year's survey, from local, regional, and national companies. The full report can be downloaded for

free [here](#). Doing so will get you an invite to participate in the 2021 edition. Please contact data@energysage.com if you have questions or feedback.

With that in mind, here are several key findings from the 2020 *Solar Installer Survey*:

Despite the pandemic, installers reported an all-time high in industry confidence: Over half of respondents reported that their businesses were negatively impacted as a result of the pandemic. Still, installers expressed more confidence in the industry than in any previous *Installer Survey*.

The shift to 100% online selling is permanent for some, but temporary for most: The majority of installers say that they're already selling solar in person, or plan to soon, while many don't expect to do so for several more months – if at all; 12% plan to continue selling 100% remotely moving forward.

One in five solar installations nationwide included a battery: According to survey respondents, both consumer interest and the storage attachment rate jumped by over 30% between 2019 and 2020, resulting in a nationwide average attachment rate of 20%.

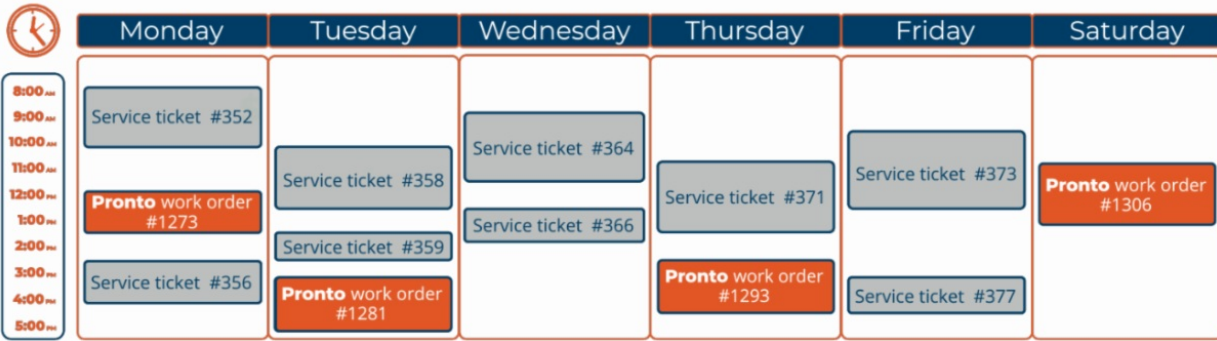
NABCEP PROVIDER ACCREDITATION PROGRAM

NABCEP's Board of Directors recently approved the start of the new Training Provider Accreditation Program. This exciting development will result in more training opportunities for NABCEP exam applicants and recertifying professionals. The Program offers an opportunity to manufacturers, installation companies, non-profits and other organizations who invest in quality training, to participate in preparing candidates to meet the requirements for NABCEP Certification.

This new internal Accreditation Program offers an alternative pathway to accreditation for NABCEP education purposes. It establishes a standard of quality education and reliable business practices in support of safe, fair and accurate training for the renewable energy workforce. Institutions who qualify for accreditation will be able to offer courses that can be used to apply for NABCEP Associate credentials and/or advanced-level Board Certifications. Through this pathway, institutions with robust educational programs can participate in the full scope of NABCEP training registrations.

Stay tuned for more information on the official launch of this new program coming in 2021.

Fill the gaps in your calendar as a **Pronto Provider**



	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
8:00 am						
9:00 am	Service ticket #352					
10:00 am			Service ticket #364			
11:00 am		Service ticket #358		Service ticket #371	Service ticket #373	
12:00 pm	Pronto work order #1273					Pronto work order #1306
1:00 pm		Service ticket #359	Service ticket #366			
2:00 pm						
3:00 pm	Service ticket #356	Pronto work order #1281		Pronto work order #1293		
4:00 pm					Service ticket #377	
5:00 pm						

365 Pronto, a NABCEP Preferred Partner, is changing the O&M landscape through its innovative platform that matches cleantech asset owners directly to a local and on-demand installation and service workforce.

For service providers, their user-friendly platform takes the availability, location, and skillsets of their technicians and matches these qualifications with the needs and attributes of a customer's work order.

The result? New jobs with defined work orders get sent directly to a technician's (or dispatcher's) phone as a push notification for them to either accept or let pass depending on their schedule and other criteria. No bid, no wasted time with e-mails.

Pronto has recently acquired new enterprise customers who have tens of thousands of solar assets across the US. All of these assets will require maintenance work and we want to help you get a slice of the pie!

Work orders for these customers range from \$100 to \$400+ based on service types and where you are based. We expect over \$120 Million of work orders for these known enterprise customers alone.

As a Pronto Provider, you will experience

- Additional revenue - add a new revenue stream to your existing business
- New customers - access to new markets and a broadened customer base
- Quick payment - receive payment for your work in 7-10 days
- Flexibility - choose the work orders you want and how many you want.

Already a Pronto Provider? Great! If you're not, you can onboard in under 10 minutes today by clicking this [link](#).

Pronto's Accept or Ignore approach is easy and not a timewaster. Don't let our cleantech revolution to pass you by. Take advantage of this market opportunity and

start receiving work orders today in the fast-growing solar, battery, and EV industries.

SolarReviews Partnership



SolarReviews



NABCEP®

Raising Standards. Promoting Confidence.

NABCEP is pleased to announce our renewed, exclusive partnership with **SolarReviews.com**, the leading American consumer reviews and ratings website for residential solar panels and solar panel installation companies. As the trusted voice of the residential solar industry, SolarReviews understands the importance of NABCEP certification for the industry and consumers who are searching for trusted, high-quality solar installers. In an effort to build a stronger marketplace, SolarReviews and NABCEP will continue to provide a function for installers and professionals to verify their NABCEP certification with SolarReviews, which in turn will display a high-visibility certification badge on their SolarReviews profile. The NABCEP certification badge ensures consumers across the country have confidence in the solar professionals they choose, promotes high-quality installers and further differentiates NABCEP professionals from competitors. As part of the exclusive partnership, SolarReviews will launch a resource page on SolarReviews.com to educate professionals and consumers on the value of a NABCEP certification.

2021 CE Conference Sponsors

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About NABCEP

Founded in 2002 as a nonprofit 501(c)(6), NABCEP delivers value for thousands of Board Certified Professionals, Associate credential holders, and renewable energy consumers & stakeholders. NABCEP's mission is "to support, and work with, the renewable energy and energy efficiency industries, professionals, and stakeholders to develop and implement quality credentialing and certification programs for

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practitioners.”



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