

NABCEP CERTIFICANT PROFILE

Louis Woofenden



Louis Woofenden is a certified photovoltaic and solar thermal installer. He works at Net Zero Solar located in Tucson, Arizona. Net Zero Solar installs solar electric, solar thermal, wind and water pumping systems for residential and commercial properties.

“I grew up in an off-grid home and appreciate that renewable energy is a way to do something good with a fun technology. Working in the renewable energy industry seemed a natural progression for me. I can change the world around me and educate others about ways to improve their lives.”

“After a few years as an installer, it seemed to me that getting my NABCEP PV Installer Certification was a good career move. Just the decision to take the test forces you to make sure that you have the knowledge to pass the test. I spent a lot of time studying and passed the test on my first try.”

“Because I also design and install solar thermal systems, I decided to take the NABCEP certification test for that.

Again, I learned a lot while preparing for the exam. I have recently completed my second recertification for my PV installer certification, and intend to keep both certifications current in the future.”

“Most customers do not understand what NABCEP is, and it does take some time to explain the concept. They do understand then that I have gone through the effort of getting extra education about solar design and installation.”

“On the other hand, I know that some customers have found me through the NABCEP website. They usually are already knowledgeable about renewable energy and are actively looking for a NABCEP Certified Installer.”

“It is hard to measure whether a NABCEP certification is a competitive advantage, however, it does shine an outside spotlight on you. With the current economy there is more competition for solar installation jobs. This is a nice way to show legitimately that you have experience and knowledge in this industry.”