## NABCEP CERTIFICANT PROFILE Ed Murray



**Ed Murray** is the CEO and President of Aztec Solar, Inc. located in Rancho Cordova, California. Aztec Solar is a solar energy, turn-key solution provider committed to meeting the energy needs of home and business owners by offering in-house solar water heating, solar pool heating and solar electric power.

"When I was in college I realized there was no such thing as an infinite supply of energy materials, and this spurred me to find a way to make a positive difference for the planet. So, I looked for and found work in the renewable energy industry."

"I actually fought against the concept of NABCEP certification for a long time. Then I remembered the bad history of solar thermal installations during the 1970s and 80s, and I saw that NABCEP was the key to closing an unprofessional loop for installers."

"I was turned around when both the old and new solar guys saw NABCEP as a way to make us better professionals. People need to feel the solar industry has professional content." "Having written the California licensing test every five years, I thought I knew everything necessary to take the NABCEP exam so I didn't study for it at all. I was pleasantly surprised at how very comprehensive and difficult it was."

"My NABCEP certification adds a layer of professionalism to the firm. Because solar thermal (ST) is not as wide spread as PV, the NABCEP certification raises the knowledge bar for installers. You know that they know their stuff. Aztec Solar highlights my certification in its marketing materials because it puts the firm one step above others."

"The camaraderie among of the NABCEP certificants is very rewarding. You have mutual respect for each other and are working together to improve the solar industry, even if you are competitors."

"I feel that my NABCEP certification tells everyone that I am the best I can be."

